## Office of Thrift Supervision

**Economic Analysis Division Washington, DC 20552** 

Area: Assets \$100 Mil - \$1 Bill

All Reporting CMR Reporting Dockets: 466 December 2002

## **Interest Rate Sensitivity of Net Portfolio Value (NPV)**

		Net Portfolio Valu ollars are in Millio	NPV as % of PV of Assets		
Change in Rates	\$Amount	\$Change	%Change	NPV Ratio	Change
+300 bp	15,769	-2,871	-15 %	10.87 %	-145 bp
+200 bp	17,154	-1,485	-8 %	11.63 %	-69 bp
+100 bp	18,221	-419	-2 %	12.18 %	-15 bp
0 bp	18,640			12.32 %	·
-100 bp	18,334	-306	-2 %	12.04 %	-28 bp

## **Risk Measure for a Given Rate Shock**

	12/31/2002	9/30/2002	12/31/2001
Pre-shock NPV Ratio: NPV as % of PV Assets	12.32 %	12.24 %	12.75 %
Post-shock NPV Ratio	11.63 %	11.47 %	10.85 %
Sensitivity Measure: Decline in NPV Ratio	69 bp	77 bp	191 bp
TB 13a Level of Risk	Minimal	Minimal	Minimal

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

#### **Present Value Estimates by Interest Rate Scenario**

Area: Assets \$100 Mil - \$1 Bill

All Reporting CMR

Report Prepared: 4/1/2003 7:55:15 AM Amounts in Millions

Nepolt 1 Tepared. 4/1/2005 1.55.15 Alli	Amounts in minoris						Data as 01. 4/ 1/2005			
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	Pres.Value	PV/FV	Eff.Dur.	
ASSETS										
MORTGAGE LOANS AND SECURITIES										
<b>Fixed-Rate Single-Family First-Mortgage Loans</b>	and MBS									
30-Year Mortgage Loans	14,176	14,123	13,629	12,939	12,249	13,571	14,123	104.06	2.6	
30-Year Mortgage Securities	3,843	3,780	3,651	3,480	3,304	3,611	3,780	104.66	2.5	
15-Year Mortgages and MBS	20,632	20,342	19,762	19,030	18,277	19,430	20,342	104.69	2.1	
Balloon Mortgages and MBS	5,302	5,235	5,145	5,031	4,907	5,024	5,235	104.20	1.5	
Adjustable-Rate Single-Family First-Mortgage L	oans and ME	S: Current	Market Inde	x ARMs						
6 Month or Less Reset Frequency	2,190	2,182	2,174	2,165	2,151	2,191	2,182	99.56	0.4	
7 Month to 2 Year Reset Frequency	10,705	10,596	10,493	10,380	10,225	10,335	10,596	102.52	1.0	
2+ Month to 5 Year Reset Frequency	8,686	8,500	8,297	8,073	7,828	8,376	8,500	101.48	2.3	
Adjustable-Rate Single-Family First-Mortgage L	oans and ME	3S: Lagging	Market Ind	ex ARMs						
1 Month Reset Frequency	487	483	480	475	470	468	483	103.24	0.7	
2 Month to 5 Year Reset Frequency	2,839	2,788	2,740	2,694	2,644	2,776	2,788	100.46	1.8	
<b>Multifamily and Nonresidential Mortgage Loans</b>	and Securiti	ies								
Adjustable-Rate, Balloons	3,059	3,021	2,988	2,957	2,924	2,978	3,021	101.45	1.2	
Adjustable-Rate, Fully Amortizing	8,577	8,493	8,411	8,328	8,245	8,431	8,493	100.73	1.0	
Fixed-Rate, Balloon	3,431	3,300	3,178	3,062	2,953	3,036	3,300	108.71	3.8	
Fixed-Rate, Fully Amortizing	4,797	4,594	4,406	4,231	4,068	4,272	4,594	107.53	4.3	
Construction and Land Loans										
Adjustable-Rate	3,789	3,778	3,768	3,758	3,749	3,756	3,778	100.58	0.3	
Fixed-Rate	2,455	2,403	2,354	2,308	2,264	2,433	2,403	98.75	2.1	
Second-Mortgage Loans and Securities										
Adjustable-Rate	3,983	3,975	3,968	3,962	3,955	4,008	3,975	99.18	0.2	
Fixed-Rate	2,541	2,492	2,445	2,399	2,356	2,431	2,492	102.51	1.9	
Other Assets Related to Mortgage Loans and Se	ecurities									
Net Nonperforming Mortgage Loans	298	294	289	284	279	294	294	100.00	1.5	
Accrued Interest Receivable	451	451	451	451	451	451	451	100.00	0.0	
Advance for Taxes/Insurance	19	19	19	19	19	19	19	100.00	0.0	
Float on Escrows on Owned Mortgages	12	32	63	91	112		32		-79.6	
LESS: Value of Servicing on Mortgages Serviced by Others	-7	-8	-7	-5	-4		-8		4.3	
TOTAL MORTGAGE LOANS AND SECURITIES	102,455	100,888	98,718	96,121	93,432	97,892	100,888	103.06	1.9	
	•	•	•	•	•	•	•			

#### **Present Value Estimates by Interest Rate Scenario**

Area: Assets \$100 Mil - \$1 Bill

**All Reporting CMR** 

Report Prepared: 4/1/2003 7:55:16 AM

#### **Amounts in Millions**

	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	Pres.Value	PV/FV	Eff.Dur.
ASSETS (cont.)									
NONMORTGAGE LOANS									
Commercial Loans									
Adjustable-Rate	2,547	2,540	2,535	2,529	2,524	2,570	2,540	98.86	0.2
Fixed-Rate	2,174	2,109	2,046	1,987	1,930	1,960	2,109	107.56	3.0
Consumer Loans									
Adjustable-Rate	1,436	1,434	1,432	1,431	1,429	1,451	1,434	98.83	0.1
Fixed-Rate	5,002	4,926	4,852	4,780	4,711	4,782	4,926	103.01	1.5
Other Assets Related to Nonmortgage Loans and	<b>Securities</b>								
Net Nonperforming Nonmortgage Loans	-113	-112	-110	-109	-107	-111	-112	0.00	1.3
Accrued Interest Receivable	98	98	98	98	98	98	98	100.00	0.0
TOTAL NONMORTGAGE LOANS	11,144	10,996	10,853	10,717	10,584	10,751	10,996	102.28	1.3
CASH, DEPOSITS, AND SECURITIES									
Cash, Non-Int-Earning Deposits, Overnight Fed Funds & Repos	5,632	5,632	5,632	5,632	5,632	5,632	5,632	100.00	0.0
Equities and All Mutual Funds	2,198	2,121	2,034	1,953	1,875	2,121	2,121	100.00	3.9
Zero-Coupon Securities	82	78	73	70	67	69	78	111.73	5.7
Government and Agency Securities	3,477	3,398	3,323	3,253	3,186	3,203	3,398	106.09	2.3
Term Fed Funds, Term Repos	6,264	6,250	6,237	6,224	6,211	6,233	6,250	100.28	0.2
Munis, Mtg-Backed Bonds, Corporates, Commercial Paper	2,035	1,970	1,908	1,851	1,797	1,997	1,970	98.62	3.2
Mortgage-Derivative and Structured Securities									
Valued by OTS	0	0	0	0	0	0	0	0.00	0.0
· · · · · · · · · · · · · · · · · · ·							- 4		
Valued by Institution	5,458	5,455	5,402	5,297	5,115	5,437	5,455	100.33	0.5
	5,458 4,878	5,455 4,811	5,402 4,691	5,297 4,555	5,115 4,404	5,43 <i>7</i> 4,757	5,455 4,811	100.33 101.15	0.5 2.0
Valued by Institution	*	•	•	•	-, -		•		

#### **Present Value Estimates by Interest Rate Scenario**

Area: Assets \$100 Mil - \$1 Bill

All Reporting CMR

Report Prepared: 4/1/2003 7:55:16 AM

#### **Amounts in Millions**

	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	Pres.Value	PV/FV	Eff.Dur.
ASSETS (cont.)									
<b>REAL ASSETS, INVESTMENTS IN UNC</b>	ONSOLIDA	TED SUB	SIDIARIES	S, ETC.					
Repossessed Assets	234	234	234	234	234	234	234	100.00	0.0
Real Estate Held for Investment	60	60	60	60	60	60	60	100.00	0.0
Investment in Unconsolidated Subsidiaries	53	54	54	52	49	54	54	100.00	-0.7
Office Premises and Equipment	1,973	1,973	1,973	1,973	1,973	1,973	1,973	100.00	0.0
TOTAL REAL ASSETS, ETC.	2,321	2,321	2,321	2,320	2,316	2,321	2,321	100.00	0.0
<b>MORTGAGE LOANS SERVICED FOR O</b>	THERS								
Fixed-Rate Servicing	134	155	229	291	325		155		-30.5
Adjustable-Rate Servicing	236	250	253	253	251		250		-3.3
Float on Mortgages Serviced for Others	135	164	218	269	303		164		-25.3
TOTAL MORTGAGE LOANS SERVICED FOR OTHERS	506	569	700	813	878		569		-17.0
OTHER ASSETS									
Purchased and Excess Servicing						371			
Margin Account	0	0	0	0	0	0	0	0.00	0.0
Miscellaneous I	3,795	3,795	3,795	3,795	3,795	3,795	3,795	100.00	0.0
Miscellaneous II						445			
Deposit Intangibles									
Retail CD Intangible	46	61	75	88	101		61		-23.8
Transaction Account Intangible	577	833	1,096	1,355	1,631		833		-31.2
MMDA Intangible	478	669	889	1,055	1,215		669		-30.7
Passbook Account Intangible	815	1,188	1,546	1,901	2,217		1,188		-30.8
Non-Interest-Bearing Account Intangible	100	222	339	450	555		222		-53.6
TOTAL OTHER ASSETS	5,812	6,770	7,740	8,645	9,515	4,611	6,770		
Miscellaneous Assets									
Unrealized Gains Less Unamortized Yield Adjustments						360			
TOTAL ASSETS	152,262	151,258	149,633	147,449	145,013	145,383	151,258	104/102***	0.9/1.5***

#### **Present Value Estimates by Interest Rate Scenario**

Area: Assets \$100 Mil - \$1 Bill

All Reporting CMR

Report Prepared: 4/1/2003 7:55:16 AM

#### **Amounts in Millions**

	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	Pres.Value	PV/FV	Eff.Dur.	
LIABILITIES										
DEPOSITS										
Fixed-Maturity										
Fixed-Rate Maturing in 12 Months or Less	39,189	39,009	38,832	38,656	38,482	38,628	39,009	100.99	0.5	
Fixed-Rate Maturing in 13 Months or More	22,526	21,969	21,431	20,913	20,412	20,774	21,969	105.75	2.5	
'ariable-Rate	947	946	945	944	943	944	946	100.24	0.1	
Demand										
ransaction Accounts	11,413	11,413	11,413	11,413	11,413	11,413	11,413	100/93*	0.0/2.5*	
MMDAs	13,924	13,924	13,924	13,924	13,924	13,924	13,924	100/95*	0.0/1.5*	
Passbook Accounts	15,776	15,776	15,776	15,776	15,776	15,776	15,776	100/92*	0.0/2.5*	
Non-Interest-Bearing Accounts	5,220	5,220	5,220	5,220	5,220	5,220	5,220	100/96*	0.0/2.4*	
OTAL DEPOSITS	108,995	108,257	107,542	106,846	106,170	106,679	108,257	101/99*	0.7/1.6*	
BORROWINGS										
Fixed-Maturity										
ixed-Rate Maturing in 36 Months or Less	8,218	8,141	8,066	7,993	7,920	7,943	8,141	102.50	0.9	
ixed-Rate Maturing in 37 Months or More	3,477	3,293	3,122	2,963	2,814	3,049	3,293	108.01	5.4	
/ariable-Rate	2,066	2,066	2,066	2,065	2,065	2,067	2,066	99.95	0.0	
OTAL BORROWINGS	13,761	13,501	13,254	13,021	12,799	13,059	13,501	103.38	1.9	
OTHER LIABILITIES										
Escrow Accounts										
For Mortgages	652	652	652	652	652	652	652	100.00	0.0	
Other Escrow Accounts	117	113	110	106	103	121	113	93.33	3.1	
Miscellaneous Other Liabilities										
Collateralized Mortgage Securities Issued	385	385	385	385	385	385	385	100.00	0.0	
Miscellaneous I	1,691	1,691	1,691	1,691	1,691	1,691	1,691	100.00	0.0	
Miscellaneous II	0	0	0	0	0	280				
TOTAL OTHER LIABILITIES	2,844	2,841	2,837	2,834	2,831	3,129	2,841	90.79	0.1	
Other Liabilities not Included Above										
Self-Valued	8,314	8,007	7,771	7,583	7,422	7,283	8,007	109.95	3.4	
Jnamortized Yield Adjustments						-2				
TOTAL LIABILITIES	133,915	132,606	131,404	130,284	129,223	130,148	132,606	102/100**	0.9/1.7**	

## **Present Value Estimates by Interest Rate Scenario**

Area: Assets \$100 Mil - \$1 Bill

All Reporting CMR

Report Prepared: 4/1/2003 7:55:17 AM Amounts in Millions

10port 1 10paroa: 4/1/2000 1 100:11 / till		7 11110 011						Data do o	,, ., _
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	Pres.Value	PV/FV	Eff.Dur.
FINANCIAL DERIVATIVES AND	OFF-BALAN	ICE-SH	EET POS	SITIONS					
<b>OPTIONAL COMMITMENTS TO ORIG</b>	INATE								
FRMs and Balloon/2-Step Mortgages	88	39	-50	-138	-218		39		
ARMs	10	5	1	-6	-14		5		
Other Mortgages	6	0	-9	-20	-31		0		
FIRM COMMITMENTS									
Purchase/Originate Mortgages and MBS	72	26	-44	-114	-180		26		
Sell Mortgages and MBS	-126	-24	139	293	432		-24		
Purchase Non-Mortgage Items	2	0	-2	-3	-4		0		
Sell Non-Mortgage Items	0	0	0	0	1		0		
INTEREST-RATE SWAPS									
Pay Fixed, Receive Floating	-47	-25	-2	19	39		-25		
Pay Floating, Receive Fixed	2	1	-1	-2	-4		1		
Basis Swaps	-1	-1	-1	-1	0		-1		
Swaptions	0	0	0	0	0		0		
OTHER DERIVATIVES									
Options on Mortgages and MBS	1	1	10	21	30		1		
Interest-Rate Caps	0	0	0	1	2		0		
Interest-Rate Floors	1	0	0	0	0		0		
Futures	-3	0	3	6	9		0		
Options on Futures	0	0	0	0	0		0		
Construction LIP	-30	-52	-72	-91	-109		-52		
Self-Valued	13	16	20	23	26		16		
TOTAL OFF-BALANCE-SHEET POSITIONS	-13	-13	-8	-11	-21		-13		

#### **Present Value Estimates by Interest Rate Scenario**

Area: Assets \$100 Mil - \$1 Bill

**All Reporting CMR** 

**Reporting Dockets: 466** December 2002

Report Prepared: 4/1/2003 7:55:17 AM	Amounts in Millions							Data as of: 4/1/2003	
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	Pres.Value	PV/FV	Eff.Dur.
NET PORTFOLIO VALUE									
+ ASSETS	152,262	151,258	149,633	147,449	145,013	145,383	151,258	104/102***	0.9/1.5***
- LIABILITIES	133,915	132,606	131,404	130,284	129,223	130,148	132,606	102/100**	0.9/1.7**
+ OFF-BALANCE-SHEET POSITIONS	-13	-13	-8	-11	-21		-13		
TOTAL NET PORTFOLIO VALUE	18,334	18,640	18,221	17,154	15,769	15,235	18,640	122.34	0.3

<sup>\*</sup> Excl./Incl. deposit intangible values listed on asset side of report.

<sup>\*\*</sup> Excl./Incl. deposit intangible values.

<sup>\*\*\*</sup> Incl./Excl. deposit intangible values.

Area: Assets \$100 Mil - \$1 Bill

All Reporting CMR

Report Prepared: 4/1/2003 7:55:17 AM Amounts in Millions

Reporting Dockets: 466
December 2002
Data as of: 4/1/2003

#### FIXED-RATE, SINGLE-FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

			Coupon		
	Less Than 7%	7.00 to 7.99%	8.00 to 8.99%	9.00 to 9.99%	10.00% & Above
30-YEAR MORTGAGES AND MBS					
Mortgage Loans	\$6,434	\$5,278	\$1,336	\$313	\$210
WĂRM	327 mo	309 mo	282 mo	231 mo	189 mo
WAC	6.40%	7.32%	8.32%	9.33%	11.18%
Amount of these that is FHA or VA Guaranteed	\$155	\$100	\$58	\$25	\$26
Securities Backed by Conventional Mortgages	\$1,774	\$478	\$311	\$179	\$53
WARM	303 mo	303 mo	233 mo	202 mo	153 mo
Weighted Average Pass-Through Rate	6.01%	7.20%	8.17%	9.17%	10.33%
Securities Backed by FHA or VA Mortgages	\$475	\$219	\$90	\$20	\$13
WARM	301 mo	295 mo	216 mo	188 mo	141 mo
Weighted Average Pass-Through Rate	6.24%	7.15%	8.16%	9.07%	10.66%
15-YEAR MORTGAGES AND MBS					
Mortgage Loans	\$10,567	\$3,904	\$1,164	\$292	\$168
WAC	6.18%	7.32%	8.31%	9.30%	11.01%
Mortgage Securities	\$2,976	\$325	\$22	\$7	\$3
Weighted Average Pass-Through Rate	5.77%	7.11%	8.15%	9.09%	10.91%
WARM (of 15-Year Loans and Securities)	154 mo	139 mo	124 mo	107 mo	98 mo
BALLOON MORTGAGES AND MBS					
Mortgage Loans	\$1,909	\$1,151	\$382	\$121	\$263
WAC	6.22%	7.33%	8.30%	9.32%	12.42%
Mortgage Securities	\$1,169	\$28	\$0	\$0	\$0
Weighted Average Pass-Through Rate	5.41%	7.16%	8.00%	9.00%	10.00%
WARM (of Balloon Loans and Securities)	85 mo	76 mo	64 mo	55 mo	63 mo

Total Fixed-Rate, Single-Family, First Mortgage Loans, and Mortgage-Backed Securities

\$41,636

#### **ASSETS (continued)**

Area: Assets \$100 Mil - \$1 Bill

**All Reporting CMR** 

Report Prepared: 4/1/2003 7:55:17 AM

#### **Amounts in Millions**

Reporting Dockets: 466
December 2002
Data as of: 4/1/2003

~		Lagging Market Index ARMs by Coupon Reset Frequency		
6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years
\$32	\$313	\$101	\$4	\$80
5.24%	5.54%	6.43%	2.60%	6.12%
\$2,160	\$10,022	\$8,275	\$464	\$2,696
232 bp	251 bp	269 bp	221 bp	231 bp
5.49%	5.88%	6.34%	4.93%	6.27 <sup>°</sup> .
200 mo	285 mo	309 mo	286 mo	254 mo
5 mo	11 mo	41 mo	2 mo	14 mo
	\$32 5.24% \$2,160 232 bp 5.49% 200 mo	\$32 \$313 \$5.24% \$5.54% \$10,022 232 bp 5.49% \$5.88% 200 mo 285 mo	\$32 \$313 \$101 5.24% 5.54% 6.43% \$2,160 \$10,022 \$8,275 232 bp 251 bp 269 bp 5.49% 5.88% 6.34% 200 mo 285 mo 309 mo	by Coupon Reset Frequency         by Coupon Reset Frequency           6 Months or Less         7 Months to 2 Years         2+ Years to 5 Years         1 Month           \$32         \$313         \$101         \$4           5.24%         5.54%         6.43%         2.60%           \$2,160         \$10,022         \$8,275         \$464           232 bp         251 bp         269 bp         221 bp           5.49%         5.88%         6.34%         4.93%           200 mo         285 mo         309 mo         286 mo

Total Adjustable-Rate, Single-Family, First Mortgage Loans & Mortgage-Backed Securities

\$24,146

MEMO ITEMS FOR ALL ARMS (Reported at CMR 815)	~	urrent Market Index ARM Coupon Reset Frequen	Lagging Market Index ARMs by Coupon Reset Frequency		
	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years
ARM Balances by Distance from Lifetime Cap					
Balances With Coupon Within 200 bp of Lifetime Cap	\$102	\$31	\$25	\$0	\$9
Weighted Average Distance from Lifetime Cap	172 bp	106 bp	101 bp	114 bp	178 bp
Balances With Coupon 201-400 bp from Lifetime Cap	\$113	\$603	\$361	\$8	\$148
Weighted Average Distance from Lifetime Cap	329 bp	362 bp	337 bp	360 bp	356 bp
Balances With Coupon Over 400 bp from Lifetime Cap	\$1,409	\$9,341	\$7,641	\$450	\$2,521
Weighted Average Distance from Lifetime Cap	741 bp	639 bp	589 bp	700 bp	635 bp
Balances Without Lifetime Cap	\$568	\$360	\$349	\$10	\$98
ARM Cap and Floor Detail					
Balances Subject to Periodic Rate Caps	\$916	\$9,286	\$7,487	\$53	\$2,360
Weighted Average Periodic Rate Cap	155 bp	171 bp	205 bp	165 bp	169 bp
Balances Subject to Periodic Rate Floors	\$798	\$8,366	\$6,77 <sup>1</sup>	\$39	\$1,96 <del>7</del>
MBS Included in ARM Balances	\$660	\$3,063	\$1,430	\$136	\$138

#### **ASSETS** (continued)

Area: Assets \$100 Mil - \$1 Bill

All Reporting CMR

Report Prepared: 4/1/2003 7:55:17 AM

#### **Amounts in Millions**

COMMERCIAL LOANS	Adjustable Rate	Fixed Rate
Balances	\$2,570	\$1,960

Balariooo	Ψ2,010	Ψ1,000
WARM	45 mo	43 mo
Margin in Column 1; WAC in Column 2	126 bp	7.78%
Reset Frequency	5 mo	
Rate Index Code	0	

CONSUMER LOANS	Adjustable Rate	Fixed Rate
Balances	\$1,451	\$4,782
WARM	42 mo	50 mo
Rate Index Code	0	
Margin in Column 1; WAC in Column 2	420 bp	9.36%
Reset Frequency	2 mo	

MORTGAGE-DERIVATIVE SECURITIES BOOK VALUE	High Risk	Low Risk
Collateralized Mortgage Obligations: Floating Rate Fixed Rate	\$126	\$1,359
Remaining WAL <= 5 Years	\$482	\$3,208
Remaining WAL 5-10 Years	\$21	\$98
Remaining WAL Over 10 Years	\$77	
Superfloaters	\$0	
Inverse Floaters & Super POs	\$0	
Other	\$0	\$2
CMO Residuals:		
Fixed Rate	\$0	\$11
Floating Rate	\$2	\$23
Stripped Mortgage-Backed Securities:	<b>^</b>	•
Interest-Only MBS	\$27	\$0
WAC	7.62%	9.41%
Principal-Only MBS	\$0	\$0
WAC	0.00%	12.40%
Total Mortgage-Derivative	<b>#70</b> F	¢4.700
Securities - Book Value	\$735	\$4,702

MULTIFAMILY AND NONRESIDENTIAL MORTGAGE	Balloons	Fully Amortizing
Adjustable-Rate: Balances WARM Remaining Term to Full Amortization Rate Index Code Margin Reset Frequency MEMO: ARMs within 300 bp of Lifetime Cap Balances Wghted Average Distance to Lifetime Cap	\$2,978 92 mo 270 mo 0 228 bp 26 mo \$43 70 bp	\$8,431 203 mo 0 285 bp 24 mo \$240 95 bp
Fixed-Rate: Balances WARM Remaining Term to Full Amortization WAC	\$3,036 62 mo 252 mo 7.54%	\$4,272 119 mo 7.76%

CONSTRUCTION AND LAND	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$3,756 40 mo 0	\$2,433 36 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	165 bp 4 mo	7.38%

SECOND MORTGAGE LOANS AND SECURITIES	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$4,008 150 mo 0	\$2,431 102 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	85 bp 3 mo	7.70%

#### **ASSETS** (continued)

Area: Assets \$100 Mil - \$1 Bill

**All Reporting CMR** 

**Amounts in Millions** Report Prepared: 4/1/2003 7:55:17 AM

**Reporting Dockets: 466** December 2002

Data as of: 4/1/2003

Report Prepared: 4/1/2003 /:55:1/ AW	Amounts	III WIIIIIOIIS			Data as of: 4/1/200
MORTGAGE LOANS SERVICED FOR OTHERS	5				
	Со	upon of Fixed-R	ate Mortgages S	erviced for Othe	ers
	Less Than 7%	7.00 to 7.99%	8.00 to 8.99%	9.00 to 9.99%	10.00% & Above
Fixed-Rate Mortgage Loan Servicing Balances Serviced WARM Weighted Average Servicing Fee	\$16,498 240 mo 27 bp	\$10,013 263 mo 31 bp	\$3,995 258 mo 40 bp	\$2,228 262 mo 49 bp	\$2,185 257 mo 52 bp
Total Number of Fixed Rate Loans Serviced that are: Conventional FHA/VA Subserviced by Others	368 loans 42 loans 6 loans				
	Index on Se	erviced Loan			
	Current Market	Lagging Market			
Adjustable-Rate Mortgage Loan Servicing Balances Serviced WARM (in months) Weighted Average Servicing Fee	\$17,078 338 mo 47 bp	\$51 252 mo 32 bp		e-Rate Loans Service Subserviced by Oth	
Total Balances of Mortgage Loans Serviced for O	thers		\$52,047		

## CASH, DEPOSITS, AND SECURITIES

	Balances	WAC	WARM
Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos	\$5,632		
Equity Securities (including Mutual Funds) Subject to SFAs No. 115	\$2,121		
Zero-Coupon Securities	\$69	3.14%	54 mo
Government & Agency Securities	\$3,203	4.13%	40 mo
Term Fed Funds, Term Repos, and Interest-Earning Deposits	\$6,233	1.37%	3 mo
Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.)	\$1,997	5.70%	54 mo
Memo: Complex Securities (from supplemental reporting)	\$4,757		

Total Cash, Deposits, and	d Securities
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#### **ASSETS** (continued)

Area: Assets \$100 Mil - \$1 Bill

All Reporting CMR

Report Prepared: 4/1/2003 7:55:17 AM

Amounts in Millions

Reporting Dockets: 466

December 2002

Amounts in Millions

Report Prepared: 4/1/2003 7:55:17 AM	Amounts
ITEMS RELATED TO MORTAGE LOANS AND SECURITIES	
Nonperforming Loans Accrued Interest Receivable Advances for Taxes and Insurance Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$849 \$451 \$19 \$-9 \$555 \$191
ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIE	S
Nonperforming Loans Accrued Interest Receivable Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$126 \$98 \$-16 \$236 \$6
OTHER ITEMS	
Real Estate Held for Investment	\$60
Repossessed Assets	\$234
Equity Assets Not Subject to SFAs No. 115 (Excluding FHLB Stock)	\$54
Office Premises and Equipment	\$1,973
Items Related to Certain Investment Securities Unrealized Gains (Losses) Less: Unamortized Yield Adjustments Valuation Allowances	\$103 \$-35 \$1
Other Assets Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments	\$371
Miscellaneous I Miscellaneous II	\$3,795 \$445
TOTAL ASSETS	\$145,383

MEMORANDUM ITEMS	
Mortgage "Warehouse" Loans Reported as Mortgage Loans at SC23	\$96
Loans Secured by Real Estate Reported as Consumer Loans at SC34	\$1,672
Market Vaue of Equity Securities and Mutual Funds Reported at CMR464: Equity Securities and Non-Mortgage-Related Mutual Funds Mortgage-Related Mututal Funds	\$943
Mortgage Loans Serviced by Others: Fixed-Rate Mortgage Loans Serviced Weighted Average Servicing Fee Adjustable-Rate Mortgage Loans Serviced Weighted Average Servicing Fee	\$1,178 \$1,414 35 bp \$3,482 24 bp
Credit-Card Balances Expected to Pay Off in Grace Period	·
Glace Fellou	\$241

# AGGREGATE SCHEDULE CMR REPORT LIABILITIES

Area: Assets \$100 Mil - \$1 Bill

All Reporting CMR

Report Prepared: 4/1/2003 7:55:18 AM

Amounts in Millions

Reporting Dockets: 466
December 2002

Data as of: 4/1/2003

#### **FIXED-RATE, FIXED-MATURITY DEPOSITS**

	Origi	Original Maturity in Months		
Balances by Remaining Maturity:	12 or Less	13 to 36	37 or More	Quarter
Balances Maturing in 3 Months or Less WAC WARM	\$10,473 2.46% 2 mo	\$3,433 4.87% 2 mo	\$462 5.72% 2 mo	\$106
Balances Maturing in 4 to 12 Months WAC WARM	\$14,234 2.52% 7 mo	\$8,966 4.07% 8 mo	\$1,060 5.72% 8 mo	\$241
Balances Maturing in 13 to 36 Months WAC WARM		\$11,471 3.68% 20 mo	\$3,530 5.95% 26 mo	\$126
Balances Maturing in 37 or More Months WAC WARM			\$5,773 4.79% 53 mo	\$58

**Total Fixed-Rate, Fixed Maturity Deposits:** 

\$59,402

#### MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

	Original Maturity in Months		
	12 or Less	13 to 36	37 or More
Balances in Brokered Deposits	\$944	\$903	\$866
Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest:			
Balances Subject to Penalty	\$20,389	\$20,083	\$8,615
Penalty in Months of Forgone Interest	3.01 mo	5.49 mo	6.51 mo
Balances in New Accounts	\$1,649	\$1,171	\$527

#### **LIABILITIES (continued)**

Area: Assets \$100 Mil - \$1 Bill

All Reporting CMR

Report Prepared: 4/1/2003 7:55:18 AM Amounts in Millions

Reporting Dockets: 466
December 2002

Data as of: 4/1/2003

#### **FIXED-RATE, FIXED-MATURITY BORROWINGS**

Remaining Maturity			
0 to 3 Months	4 to 36 Months	Over 36 Months	WAC
\$2,596	\$2,898	\$1,362	2.89%
\$252	\$1,126	\$1,094	5.49%
\$67	\$720	\$426	6.43%
\$30	\$212	\$154	7.28%
\$0	\$10	\$6	8.36%
\$0	\$0		9.01%
· · · · · · · · · · · · · · · · · · ·			10.18%
\$0	\$34	\$2	11.99%
	\$2,596 \$252 \$67 \$30 \$0 \$0	\$2,596 \$2,898 \$252 \$1,126 \$67 \$720 \$30 \$212 \$0 \$10 \$0 \$0 \$0 \$0	\$2,596         \$2,898         \$1,362           \$252         \$1,126         \$1,094           \$67         \$720         \$426           \$30         \$212         \$154           \$0         \$0         \$0           \$0         \$0         \$0           \$0         \$0         \$0           \$0         \$0         \$0           \$0         \$0         \$5

1 mo

Total Fixed-Rate, Fixed-Maturity Borrowings \$10,992	
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17 mo

78 mo

#### **MEMOS**

WARM

Variable-Rate, Fixed-Maturity Liabilities \$10,294 (from Supplemental Reporting)

Book Value of Redeemable Preferred Stock \$0

#### **LIABILITIES (continued)**

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All Reporting CMR

Report Prepared: 4/1/2003 7:55:18 AM Amounts in Millions

Reporting Dockets: 466
December 2002
Data as of: 4/1/2003

# MINORITY INTEREST AND CAPITAL

	Total Balances	WAC	Balances in New Accounts
NON-MATURITY DEPOSITS Transaction Accounts Money Market Deposit Accounts (MMDAs) Passbook Accounts Non-Interest-Bearing Non-Maturity Deposits	\$11,413 \$13,924 \$15,776 \$5,220	0.97% 1.74% 1.51%	\$373 \$823 \$405 \$171
ESCROW ACCOUNTS  Escrow for Mortgages Held in Portfolio Escrow for Mortgages Serviced for Others Other Escrows	\$292 \$360 \$121	0.35% 0.33% 0.19%	
TOTAL NON-MATURITY DEPOSITS & ESCROW ACCOUNTS	\$47,106		
UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS	\$-7		
UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS	\$5		
OTHER LIABILITIES Collateralized Mortgage Securities Issued Miscellaneous I Miscellaneous II	\$385 \$1,691 \$280		
TOTAL LIABILITIES	\$130,148		
MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES	\$3		
EQUITY CAPITAL	\$15,234		
TOTAL LIABILITIES, MINORITY INTEREST, AND CAPITAL	\$145,385		

#### SUPPLEMENTAL REPORTING

Area: Assets \$100 Mil - \$1 Bill

**All Reporting CMR** 

Report Prepared: 4/1/2003 7:55:18 AM Amounts in Millions

Reporting Dockets: 466
December 2002
Data as of: 4/1/2003

#### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Firms if # > 5	Notional Amount
1002 1004 1006 1008	Opt commitment to orig 1-month COFI ARMs Opt commitment to orig 6-mo or 1-yr COFI ARMs Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs Opt commitment to orig 3- or 5-yr Treasury ARMs	6 16 83 77	\$15 \$26 \$265 \$222
1010 1012 1014 1016	Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs Opt commitment to orig 10-, 15-, or 20-year FRMs Opt commitment to orig 25- or 30-year FRMs Opt commitment to orig "other" Mortgages	58 207 178 135	\$129 \$873 \$964 \$412
2002 2004 2006 2008	Commit/purchase 1-mo COFI ARM loans, svc retained Commit/purchase 6-mo or 1-yr COFI ARM loans, svc retained Commit/purchase 6-mo/1-yr Treas/LIBOR ARM lns, svc retained Commit/purchase 3- or 5-yr Treas ARM loans, svc retained		\$0 \$7 \$18 \$6
2010 2012 2014 2016	Commit/purch 5- or 7-yr Balloon/2-step mtgs, svc retained Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained Commit/purchase 25- or 30-yr FRM loans, svc retained Commit/purchase "other" Mortgage loans, svc retained	16 10 14	\$1 \$39 \$18 \$36
2026 2028 2030 2032	Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc retaine Commit/sell 3- or 5-yr Treasury ARM loans, svc retained Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained	d 12 52	\$5 \$5 \$62 \$369
2034 2036 2046 2048	Commit/sell 25- to 30-yr FRM loans, svc retained Commit/sell "other" Mortgage loans, svc retained Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MB Commit/purchase 3-yr or 5-yr Treasury ARM MBS	65 S 6	\$405 \$29 \$22 \$28
2054 2056 2072 2074	Commit/purchase 25- to 30-year FRM MBS Commit/purchase "other" MBS Commit/sell 10-, 15-, or 20-yr FRM MBS Commit/sell 25- or 30-yr FRM MBS	6 9	\$9 \$4 \$165 \$388

#### SUPPLEMENTAL REPORTING

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Report Prepared: 4/1/2003 7:55:18 AM Amounts in Millions

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December 2002
Data as of: 4/1/2003

#### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Firms if # > 5	Notional Amount
2081 2082 2086 2106	Commit/purch low-risk floating-rate mtg derivative product Commit/purchase low-risk fixed-rate mtg derivative product Commit/purchase high-risk Mortgage derivative product Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc release	ased	\$9 \$7 \$15 \$41
2108 2112 2114 2116	Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released Commit/purchase 10-, 15-, or 20-yr FRM loans, svc released Commit/purchase 25- or 30-yr FRM loans, svc released Commit/purchase "other" Mortgage loans, svc released		\$1 \$26 \$112 \$10
2124 2126 2128 2130	Commit/sell 6-mo or 1-yr COFI ARM loans, svc released Commit/sell 6-mo or 1-yr Treas/LIBOR ARM lns, svc released Commit/sell 3- or 5-yr Treasury ARM loans, svc released Commit/sell 5- or 7-yr Balloon/2-step mtg lns, svc released	ed 14 12 8	\$0 \$169 \$49 \$4
2132 2134 2136 2202	Commit/sell 10-, 15-, or 20-yr FRM loans, svc released Commit/sell 25- or 30-yr FRM loans, svc released Commit/sell "other" Mortgage loans, svc released Firm commitment to originate 1-month COFI ARM loans	54 71 10	\$262 \$730 \$135 \$0
2204 2206 2208 2210	Firm commit/originate 6-month or 1-yr COFI ARM loans Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins Firm commit/originate 3- or 5-yr Treasury ARM loans Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins	6 28 27 25	\$15 \$63 \$59 \$78
2212 2214 2216 3008	Firm commit/originate 10-, 15-, or 20-year FRM loans Firm commit/originate 25- or 30-year FRM loans Firm commit/originate "other" Mortgage loans Option to purchase 3- or 5-yr Treasury ARMs	92 86 56	\$291 \$404 \$227 \$2
3010 3016 3026 3028	Option to purchase 5- or 7-yr Balloon or 2-step mtgs Option to purchase "other" Mortgages Option to sell 6-mo or 1-yr Treasury or LIBOR ARMs Option to sell 3- or 5-year Treasury ARMs		\$11 \$0 \$0 \$1

#### SUPPLEMENTAL REPORTING

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#### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Firms if # > 5	Notional Amount
3032 3034 3072 3074	Option to sell 10-, 15-, or 20-year FRMs Option to sell 25- or 30-year FRMs Short option to sell 10-, 15-, or 20-yr FRMs Short option to sell 25- or 30-yr FRMs	6	\$35 \$140 \$1 \$4
4002 4022 5002 5004	Commit/purchase non-Mortgage financial assets Commit/sell non-Mortgage financial assets IR swap: pay fixed, receive 1-month LIBOR IR swap: pay fixed, receive 3-month LIBOR	43	\$248 \$83 \$81 \$349
5010 5026 5572 5582	IR swap: pay fixed, receive 3-month Treasury IR swap: pay 3-month LIBOR, receive fixed IR swap, amortizing: pay 1-mo LIBOR, receive MBS coupon IR swap, amortizing: pay MBS coupon, receive 1-mo LIBOR		\$5 \$20 \$14 \$41
6002 6004 6008 6034	Interest rate Cap based on 1-month LIBOR Interest rate Cap based on 3-month LIBOR Interest rate Cap based on 3-month Treasury Short interest rate Cap based on 3-month LIBOR	6	\$270 \$210 \$30 \$38
6040 7002 7010 8040	Short interest rate Cap based on 1-year Treasury Interest rate floor based on 1-month LIBOR Interest rate floor based on 1-year Treasury Short futures contract on 10-year Treasury note		\$3 \$25 \$3 \$40
9502 9512	Fixed-rate construction loans in process Adjustable-rate construction loans in process	232 151	\$1,144 \$954